



Using Cipher for Competitive Intelligence and Technology Trends Analysis

Link to Landscape reports





### Classifier Scopes

#### Crystalline Silicon Photovoltaics

Crystalline silicon cells belong to the first generation of solar cell technologies and are the most commonly used cell types in commercial solar applications. This classifier captures both monocrystalline and polycrystalline silicon cells. Amorphous silicon cells are captured in the thin film classifier.

#### Thin Film Photovoltaics

Thin film photovoltaics belong to the second generation of solar cell technologies. These cells are made by depositing thin layers of photovoltaic materials onto a substrate (typically plastic, metal or glass), using physical vapor deposition or chemical vapor deposition techniques. This classifier captures all thin film technologies, including amorphous silicon, CIGS, CdTe, GaAs and dye-sensitized solar cells.

#### Organic Photovoltaics

Organic photovoltaics belong to the third generation of solar cell technologies. Organic cells are solar cells where the absorbing layer is formed from an organic semiconductor material (OSC). This classifier captures both small-molecule OPV cells and polymer-based OPV cells.

#### Perovskite Photovoltaics

Perovskite photovoltaics belong to the third generation of solar cell technologies. Perovskite solar cells include a perovskite-structured compound in the active layer (general formula ABX<sub>3</sub>, where A and B are cations, and X is an anion).

1<sup>st</sup> Generation Technology

2<sup>nd</sup> Generation Technology

3<sup>rd</sup> Generation, Emerging Technologies





## Competitive Intelligence

Analysing technology landscapes to compare your competitors – both known and unknown



## Competitive Intelligence - Identifying Key Players

	LG Electronics Chinese Academy of Science Shin Esu Chemical Jinko Solar Sharp							Canadian Solar Kaneka Kyocera Hitachi					SUMCO Fujifilm Sansung Electronics			
	LG Electr	Chinese.	Panason	ShinEts	Jinkosol	Sharp	Canadia	Mitsubis	Kaneka	Mocers	Hitachi	SUMCO	FujiFilm	Samsun	Weich	TOTAL
Crystalline Silicon Photovoltaics	921	550	672	708	561	283	396	298	260	288	394	419	17	88	13	5,868
Thin Film Photovoltaics	557	297	264	67	90	240	98	109	172	156	34	0	135	26	22	2,267
Organic Photovoltaics	96	322	42	17	0	5	0	55	4	4	5	0	212	278	320	1,360
Perovskite Photovoltaics	39	200	40	0	2	7	2	9	15	2	0	0	41	4	12	373
TOTAL	1,613	1,369	1,018	792	653	535	496	471	451	450	433	419	405	396	367	9,868

Click here to access this Cipher chart

PORTFOLIO SIZE - Active families, by organisation and technology

Who are the top patent owners?

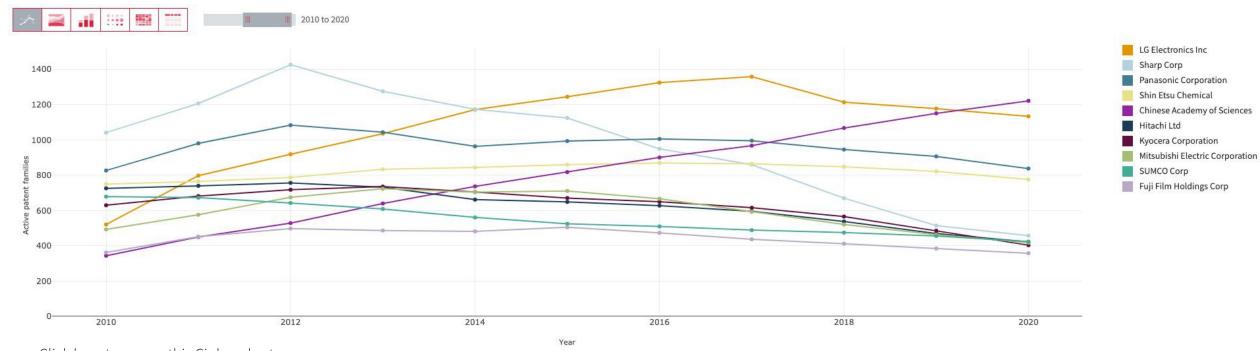
How many active patents are there in each technology? How do these organisations compare in each technology? LG Electronics holds the most patents in total across the four technologies, with 1613.

We can identify organisations that are more focused on a single technology (e.g., Jinko Solar, SUMCO, Merck).

Crystalline silicon is the technology with the most active families.



## Competitive Intelligence - Identifying Key Players



Click here to access this Cipher chart

PORTFOLIO TRENDS - Active families, by organisation and year

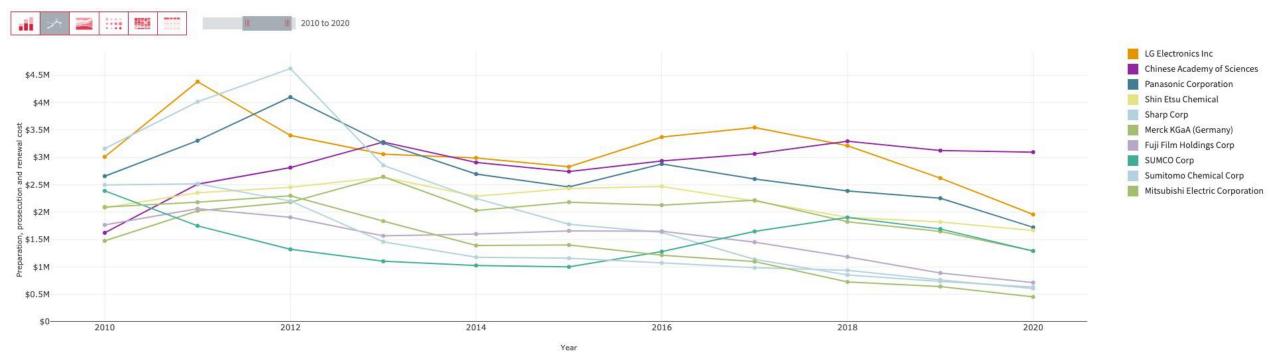
How have the top patent owners changed their filings over time? Are my competitors increasing or decreasing their filing?

The Chinese Academy of Sciences has been steadily increasing its number of active families over the past 10 years.

Sharp Corp's number of active families reached a peak in 2012 and has since fallen.



#### Competitive Intelligence - Identifying Key Players



Click here to access this Cipher chart

COST - Spend, by organisation and year

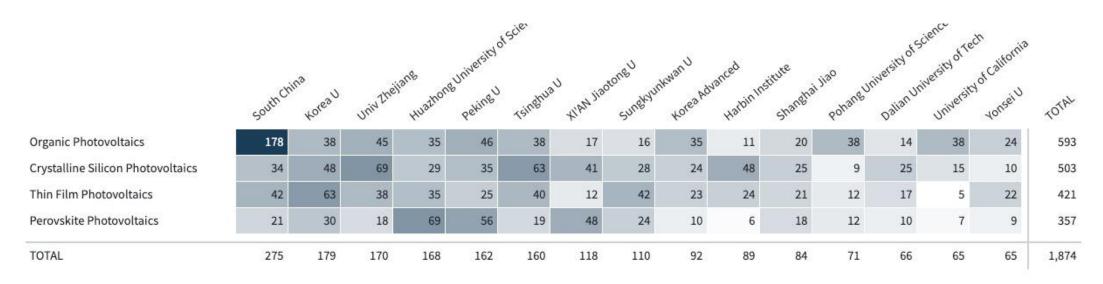
How much are organisations spending on preparation, prosecution and renewals across all technologies?

LG Electronics has decreased spend on this part of the portfolio since 2012.

Sharp Corp's spending has also fallen significantly since 2012.



## Competitive Intelligence - Universities



Click here to access this Cipher chart

PORTFOLIO SIZE - Active families, by organisation and technology

Which universities are most actively patenting in these technologies? How do these universities compare in each technology?

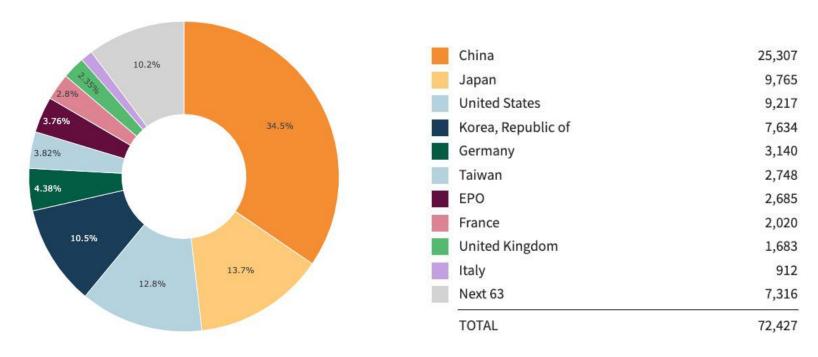
The technology with the largest number of active families when looking exclusively at universities is organic photovoltaics.

Perovskite photovoltaics also has a high number of active families, when compared to the more established crystalline and thin film cells.

This indicates that there is academic interest in these emerging technologies.



## Competitive Intelligence - Geographical Analysis



#### Click here to access this Cipher chart

**GEOGRAPHY** - Granted patents, by country

How many patents have been granted in each country? In which territories are the most filings being made?

China has by far the most granted patents in this technology space.

Japan and the United States have a similar number of granted patents.



## Competitive Intelligence - Geographical Analysis

	c dence										
			Chinese Academy of Science  Sumitomo Chemical  Lischem  Total								
	Panasor	IC Flects	Shin Etsi	Merch	SUMCO	Chinese	AC Fuji Film	Sumitor	Samsung	1. CChem	TOTAL
Japan	762	158	719	283	362	10	335	223	126	113	3,091
China	233	159	194	249	133	1,194	93	122	106	140	2,623
Korea	52	1,055	230	253	168	4	95	104	318	260	2,539
USA	453	317	255	309	267	24	192	168	322	155	2,462
Other	380	108	291	322	180	33	234	196	6	143	1,893
Europe	217	260	203	304	127	8	120	137	120	107	1,603
Rest of World	39	4	152	176	159	4	117	83	15	63	812
TOTAL	2,136	2,061	2,044	1,896	1,396	1,277	1,186	1,033	1,013	981	15,023

Click here to access this Cipher chart

**GEOGRAPHY** - Active families, by organisation and region

Where are the top patent owners filing?

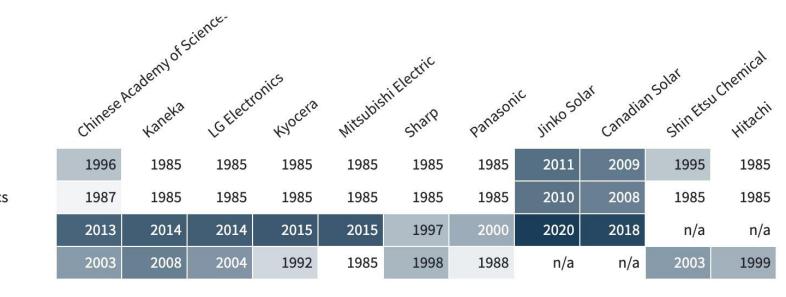
LG Electronics and Chinese Academy file heavily in Korea and China respectively.

Other organisations, such as Merck, SUMCO, or Fuji Film hold active families across a broad range of regions.

Where an organisation does not usually file outside of a certain region, those patents that have been filed internationally are good candidates for review.



#### Competitive Intelligence - Entrance Year



Thin Film Photovoltaics

Crystalline Silicon Photovoltaics

Perovskite Photovoltaics

erovokite i notovottares

**Organic Photovoltaics** 

Click here to access this Cipher chart

PATENTING ACTIVITY - Entrance year, by organisation and technology

When did the top organisations first file in these technologies? Are these organisations early or late adopters?

The more established players are easily identified, with entrance years between 1985 and 2000. Entrance years into perovskites are much later, showing that this is an emerging technology.

Jinko Solar and Canadian Solar can be identified as relatively recent entrants to perovskite photovoltaics (in 2020 and 2018 respectively).



## Competitive Intelligence - Identifying New Entrants

**Organic Photovoltaics** 

Perovskite Photovoltaics

Thin Film Photovoltaics

Crystalline Silicon Photovoltaics

Click here to access this Cipher chart

PATENTING ACTIVITY - Entrance year, by organisation and technology

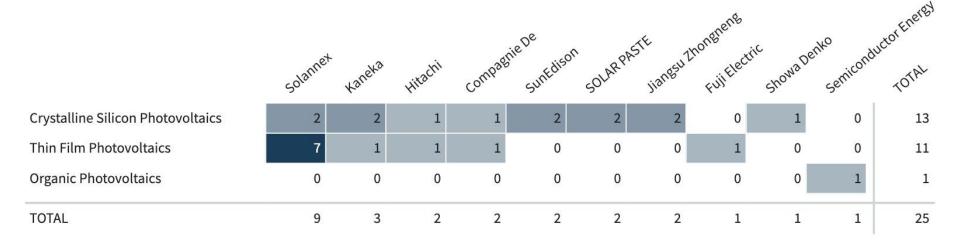
Who are the most recent entrants to these technologies?

This view shows the most recent entrants across all four technologies.

This is a shortcut to finding the organisations filing for the first time in the technologies important to you.



#### Competitive Intelligence - Litigation Activity



Click here to access this Cipher chart

DISPUTES - Litigated families, by organisation and technology

Count of litigated patent families, split by technology and current organisation.

This dataset shows how many patent families have been involved in disputes that are currently owned by any organisation. These disputed families can be quickly accessed for review.

Litigation is higher in the more established technologies of crystalline silicon and thin film.

The Cipher litigation export reports can also be used to formulate a picture of litigation risk amongst a set of peers.



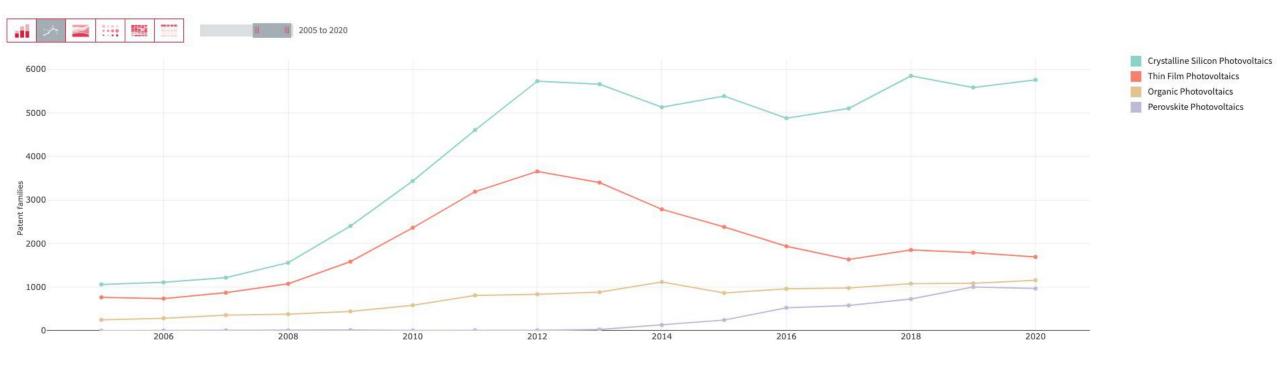


## Technology Trends

Dig into specific technologies using Cipher classifiers



## Technology Trends - Comparing Solar technologies



#### Click here to access this Cipher chart

**PATENTING ACTIVITY –** Number of Families published each year, by technology and publication year

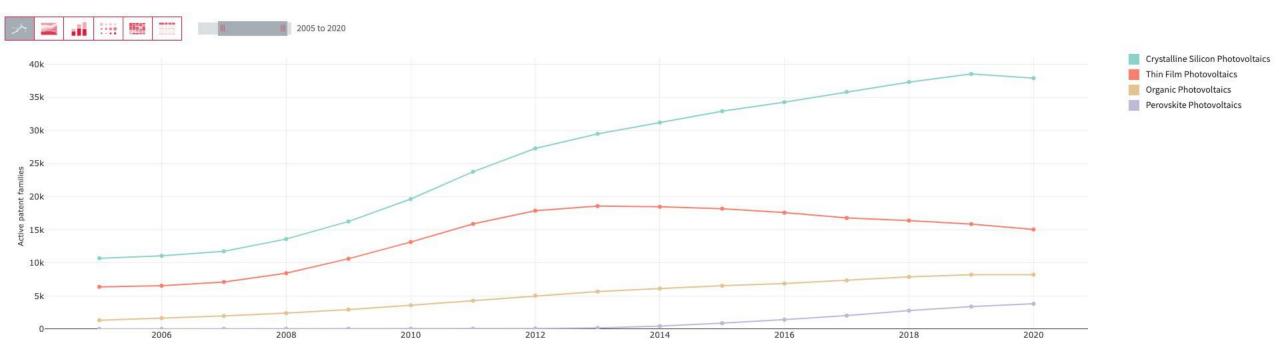
How are filing trends in these technologies changing over time? Are there technologies of interest for further analysis?

As the most established technology, crystalline silicon shows the highest number of filings each year with a lead over the other technologies.

Filings in thin film cells have fallen from a peak in 2012. This indicates that the pace of invention has slowed in this technology.



## Technology Trends - Comparing Solar technologies



#### Click here to access this Cipher chart

PORTFOLIO TRENDS – Number of Active families, by technology and year

How is the total number of families in these technologies changing year on year?

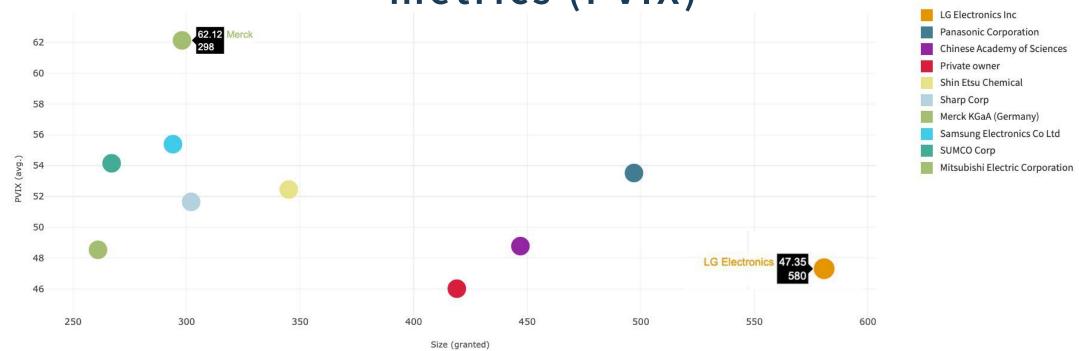
Are there technologies that are increasing, and of interest for further analysis?

As the most established technology, crystalline silicon holds the highest number of active families with a lead over the other technologies. Thin film has fallen from its peak of active families in 2012.

Both organic and perovskite technologies show a steady growth in active families.



Technology Trends - Comparing Patent Strength metrics (PVIX)



Click here to access this Cipher chart

PORTFOLIO VALUE INDEX (PVIX) - Average PVIX score, by organisation and size

How strong the are portfolios (PVIX score) whilst also taking size into the equation?

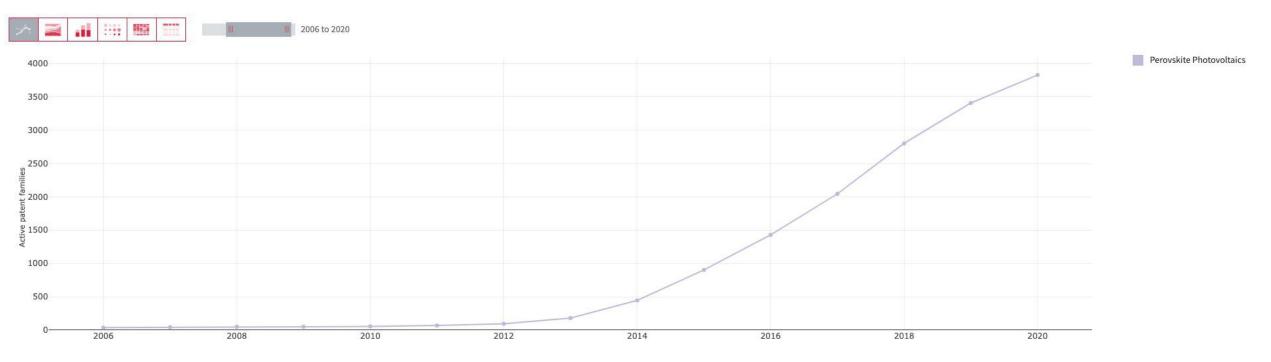
The PVIX datasets are ideal if you wish to review or compare portfolios and evaluate portfolio strength via an industry recognised score. An organisation appearing in the upper right quadrant of this chart would indicate both a large and high-quality portfolio.

Merck has a smaller portfolio, but the highest mean PVIX of the top ten organisations.

LG Electronics has the largest portfolio, but a lower mean PVIX score, indicating lower quality.



## Technology Trends - Perovskites global analysis



#### Click here to access this Cipher chart

PORTFOLIO TRENDS – Number of Active families, by technology and year (globally)

How is the number of active families changing over time for these technologies?

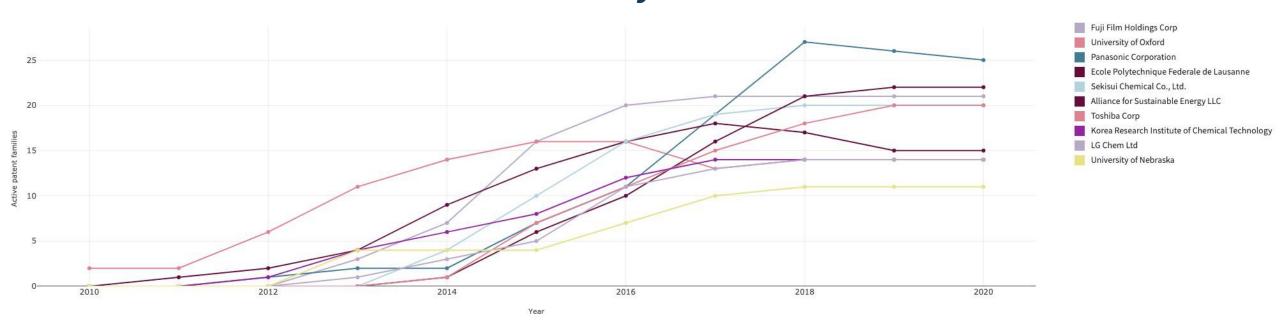
Is this technology area growing or reducing in size?

The trend in number of active families can be isolated for a single technology, in this case perovskites.

We can see here that the number of active families (pending and granted) has increased significantly since 2012.



# Technology Trends - Perovskites US & European analysis



#### Click here to access this Cipher chart

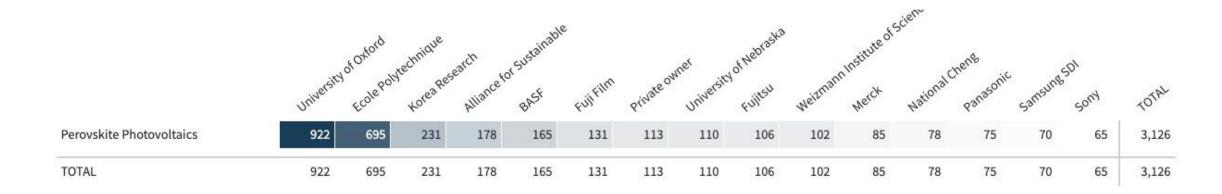
**PORTFOLIO TRENDS** – Number of Active families, by organisation and year (US & Europe)

How have the top patent owners changed their portfolio over time? Has the size of their portfolio in this tech area increased or decreased? Panasonic has pulled ahead in terms of active families in perovskites, with a clear increase since 2014.

The University of Oxford held active families before the other organisations (2010-2015) .



# Technology Trends - Perovskites US & European analysis



Click here to access this Cipher chart

**PORTFOLIO STATS** - Forward citations, by organisation and technology (US & Europe)

Which organisations have received the most citations?

The University of Oxford and the Ecole Polytechnique have a clear lead in number of forward citations. This metric can be used as a proxy when considering the technological influence of a portfolio.

